

TRADE FACILITATION WEEK

Experience Sharing by the European Union and its Member States

Meeting of the Committee on Trade Facilitation

Andrea Ulbrich, German Federal Ministry for Economic Development and Cooperation (BMZ)

October 5, 2023, Geneva

Project Examples: Germany's Bilateral/Regional TF Portfolio

**ASEAN Regional Integration
Support - Trade-Related
Technical Assistance
(ARISE Plus Cambodia)**

Areas of action: make trade easier by modernising customs clearance and integrating Cambodia into ASEAN, improve skills and expertise of responsible organisations etc.

2019-2024 (*Next phase: 2024-2028*)

EUR 9,35 million from EU (EUR 7,35 M) and BMZ (EUR 2 M)

(*Next phase: EUR 10 million from EU and BMZ*)

[Project description](#)

**Advising the ECOWAS
Commission in the field of
trade and customs –
Facilitating Trade in West
Africa**

Areas of action: support implementation of regional policies and instruments on trade facilitation, improve dialogue with private sector

2018-2023

EUR 23,15 M from EU (EUR 15 M) and BMZ (EUR 8,15 M)

[Project description](#)

**Improving trade to create
employment in Jordan**

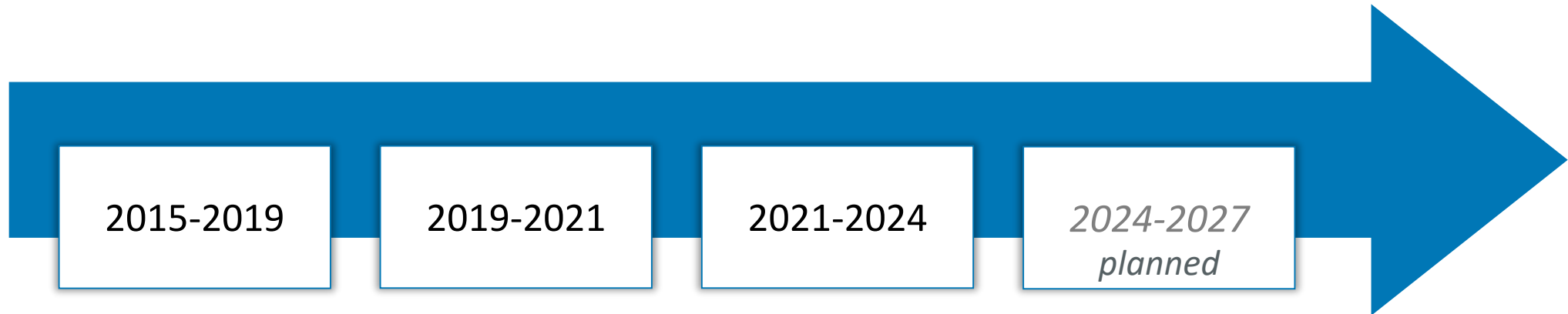
Areas of action: simplifying trade procedures, reducing trade costs through TF
2017-2025

EUR 17,8 M from BMZ and The Netherlands (BMZ: EUR 12 M, NL: EUR 5,8 M)

[Project description](#)

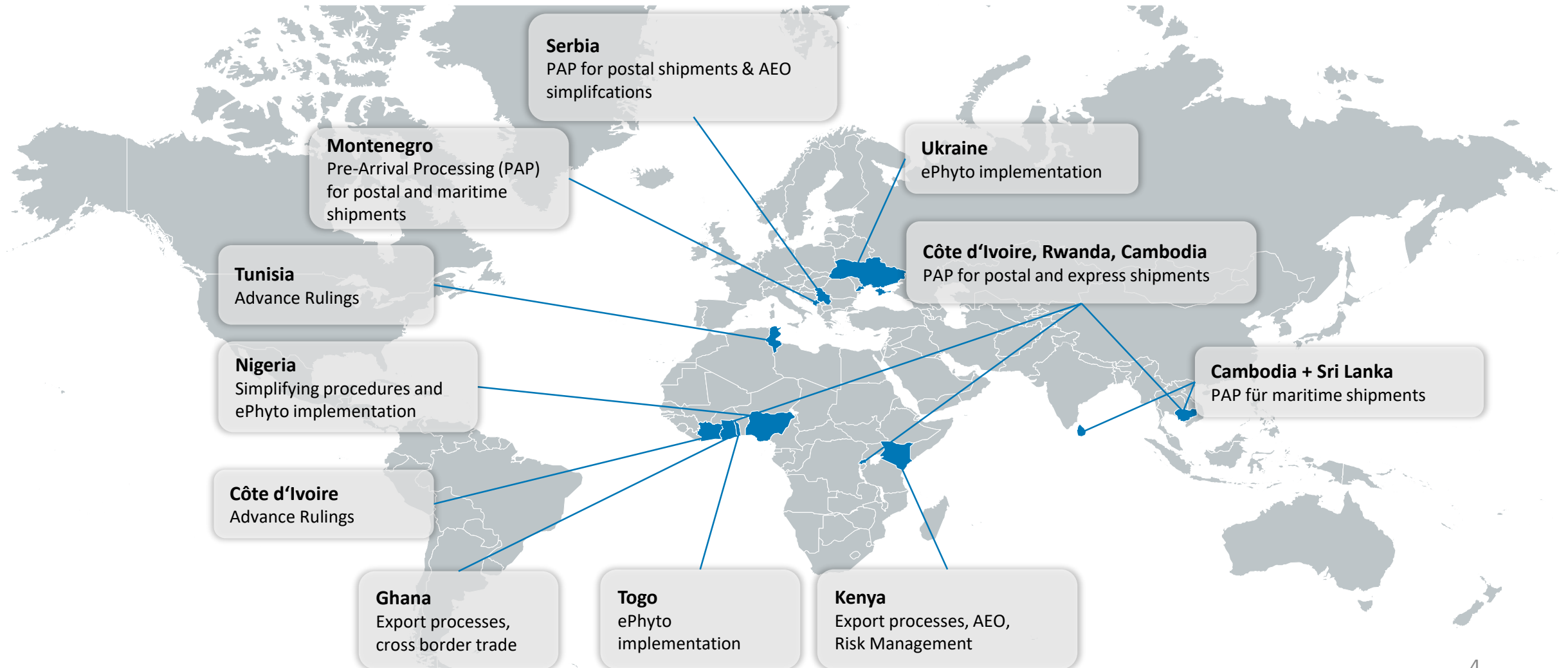
Example of a Global Programme

Title: ‚Alliances for Trade Facilitation‘ (*a Public-Private Partnership*)
Objective: Improve implementation of TF measures using digital solutions
Commissioned by: Federal Ministry for Economic Cooperation and Development (BMZ)



Total funding: EUR 27,35 M
To date: 23 projects in 18 countries

Project overview (currently being implemented)



Project Impacts I: Time and Cost Reduction



Montenegro

Number of express shipments released within one hour of arrival rose from 25% to 53%



Indonesia

4 day average reduction in processing time per import license permit



Serbia

60-90 minutes faster clearance for duty-free shipments



North Macedonia

Storage time at customs reduced by 15%



Ecuador

Annual projected savings of 67% through reduction in processing time and 14-20 US\$ saved per (ePhyto) certificate



Jordan

Annual projected savings of 75% through reduction in processing time and 15 US\$ per unit saving

Project Impacts II: Uptake of TF activities in other countries

Pre-Arrival Processing (PAP) for Express Shipments

- Montenegro
- Serbia



PAP for Postal Shipments

- Montenegro
- Serbia
- Rwanda



PAP for Express Shipments

- Albania
- Kosovo
- North-Macedonia
- Moldova
- Jordan



PAP for Maritime Shipments

- Cambodia
- Sri-Lanka
- Montenegro
- Jordan



What have we learned?

...Reforms take time and require ownership

Project Prerequisites

- Successful change management requires time for building relationship and establishing mutual trust
- Buy-in through public sector and line-ministries
- Inter-agency cooperation will be even more relevant in future (Green Customs, sustainable value-chains)

Project Design

- Solutions of limited complexity with measurable results are suitable for replication → ePhyto & PAP
- Interoperability of digital solutions are a key factor → benefit from existing standards and modules
- Take into account institutional & IT environment → require customized solutions



THANK YOU!

Contact:

Andrea Ulbrich (she/her)

Trade Division

German Federal Ministry of Economic Cooperation and Development (BMZ)

andrea.ulbrich@bmz.bund.de

www.bmz.de