

Coping COVID – 19 through trade facilitation

ITC's experience and continuing technical assistance



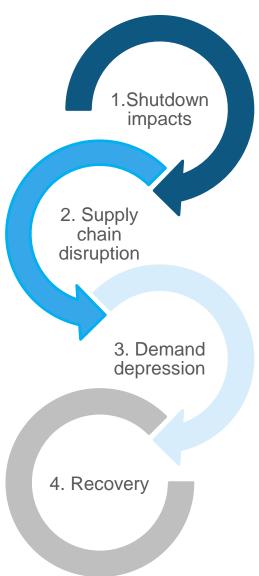






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COVID-19: a health crisis that challenges economy...



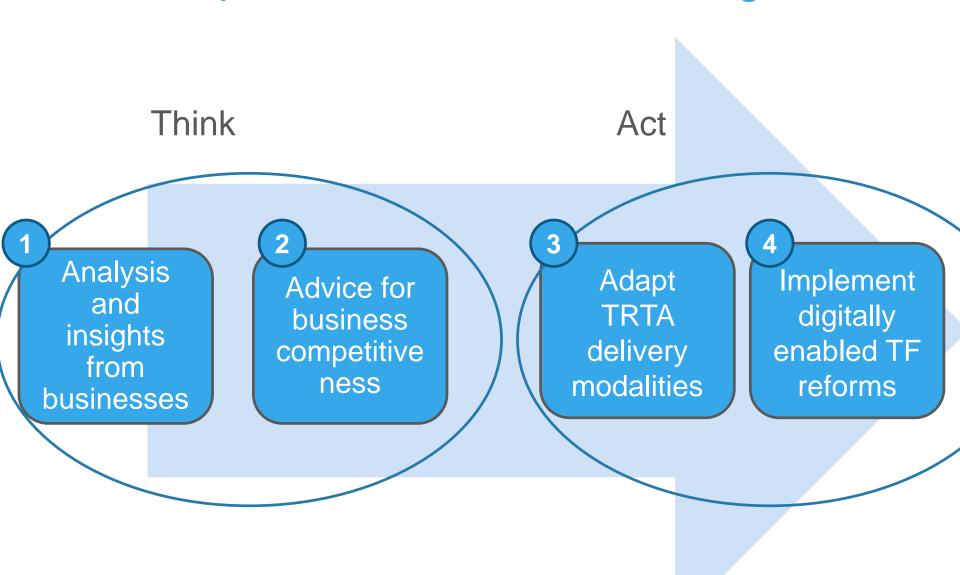
... and cross-border operations



Trade Policy is part of solution and...

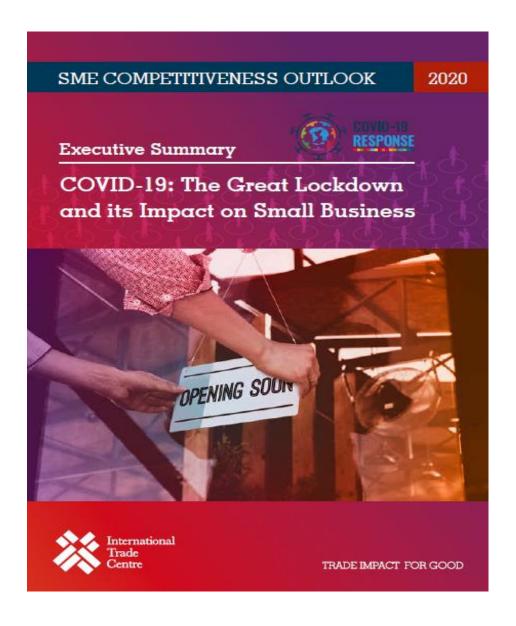
Trade Facilitation is more important than ever

ITC's response to COVID-19 challenge





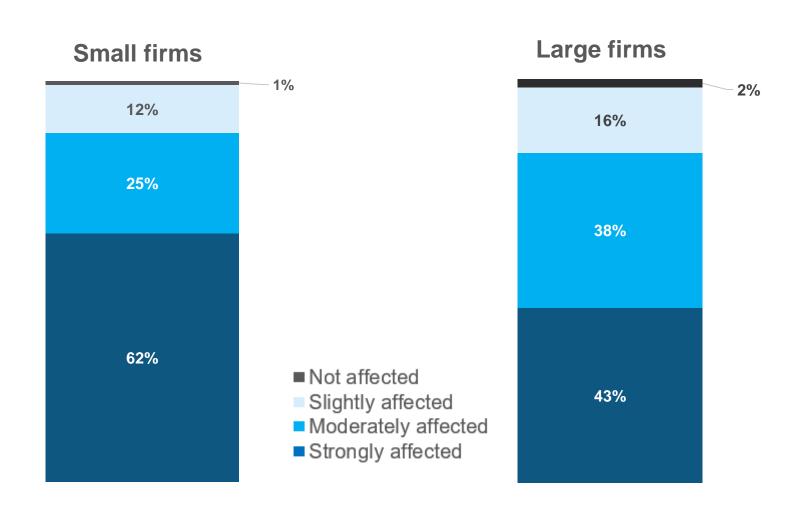
1 Analysis and insights from businesses (1)



1

Analysis and insights from businesses (2)

 More than 60% of MSEs are strongly affected by COVID-19, compared to 43% of large firms



1 Analysis and insights from businesses (3)

- African exporters may lose more than \$2.4 billion in global industrial supply chain exports
- ~20% of SMEs are at risk of shutting down permanently

 COVID-19 strongly affected 64% of women-led firms, compared with 52% of men-led companies

 21% of small businesses were agile in their response to the crisis, compared to just 16% of larger firms

2 Advice for business competitiveness (1)





2 Advice for business competitiveness (2)

Businesses

- Adapt business processes by applying common-sense and restructuring operations
- Optimize cash management
- Re-orient activities to ensure business continuity
- Build business models that foster resilience
- Foster relationships with partners and employees



2 Advice for business competitiveness (3)



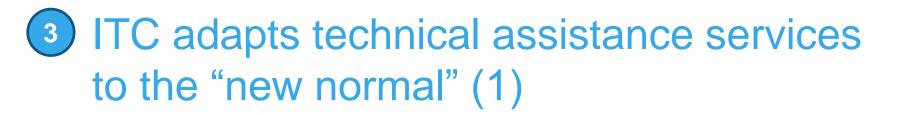
- Channel trusted information
- Coordinate collective actions by MSMEs
- Use digital platforms to enhance the competitiveness
- Enable MSMEs to thrive within a digital, global economy
- Be both global and local to inform and reduce the risks



2 Advice for business competitiveness (4)

Governments

- Resist protectionism
- Expand and facilitate access to trade finance
- Streamline cross –border trade in goods and services
- Spur the digitalization of trade documents and procedures
- Prepare to operate in digital, global economy





Invest more in national resources and capacity



Boost investment in e-learning facilities



Adapt implementation modalities



Leverage bilateral and regional online consultations

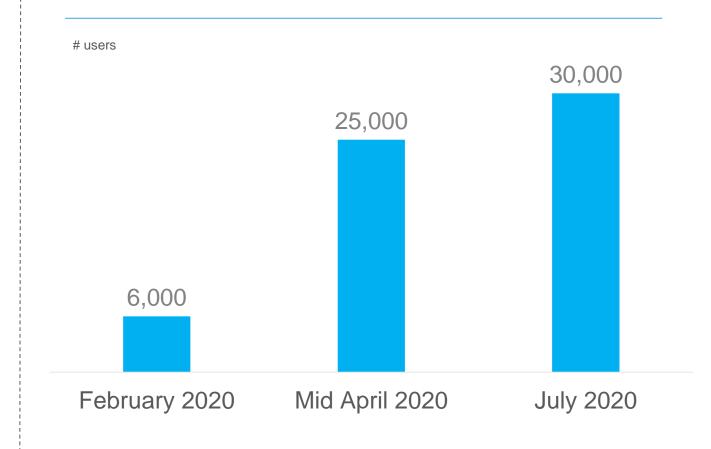
3 E-learning courses from ITC SME Trade Academy are in huge demand (2)

100
e-learning
courses free of
charge

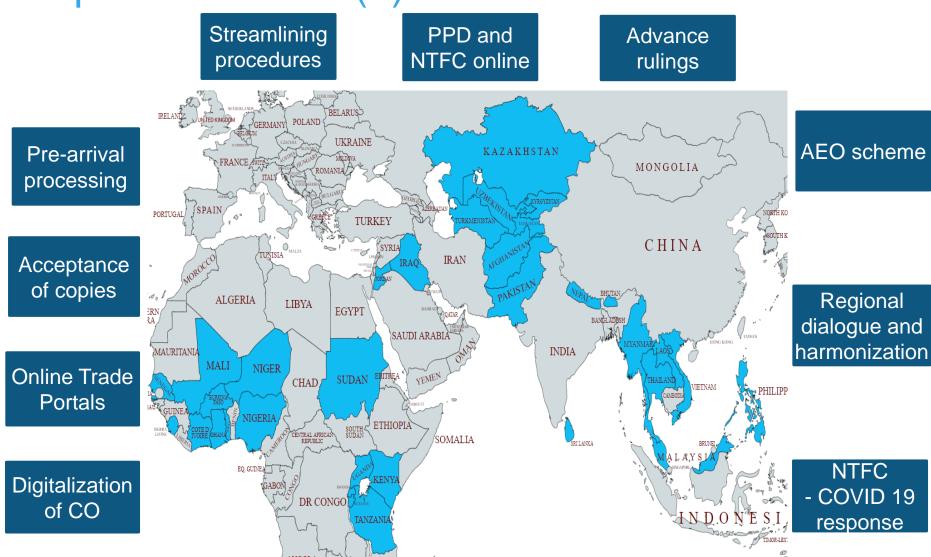
More than 110,000 enrolments so far in 2020 (55% women)

16,000 unique visitors in a single day

Number of platform user grew by 5 times over confinement period



ITC kept the reform momentum high for the past 8 months (1)



Digitalization is the biggest enabler of TF reforms

4 How ITC assists private sector in adapting to COVID-19 challenges (2) (January 2020 up to now)

E-curriculum

More than 20,000 participants from 180 countries to online courses on trade facilitation, logistics, quality and export management



On-the job Coaching

20 businesses coached in 6 countries on import/export management practices by local trainers trained by ITC



Advocacy

6 BSOs and 10 CCIs (continuously) trained in 6 countries on advocating and for sectoral and policy reforms



More than 200 businesses trained on how to advocate for trade facilitation reforms

Training for women traders

Development of training programme for womenled businesses on cross border trade



Thank you for your attention











